



part time FDs and CAs who work remotely

Acctus is at the forefront of the new world of work, offering companies high calibre FDs and CAs who work remotely on cost effective and flexible hourly rates, using technology like Zoom, Teams and Slack.

Five typical Acctus client scenarios

- 1. The success story.** Dynamic rapidly growing SME, turnover under R50 mil, pays R800 an hour for an experienced ex FD to stabilise their finance function - implements required processes, controls and monthly cycles, trains and mentors staff. 4 - 6 hours per week. **Total cost R16,000 per month.**
- 2. The techie.** Dynamic, high growth tech start-up gets an excellent tech savvy FD with relevant experience at R1,200 per hour to assist with investor relations and business plans, attend investor meetings, embed required accounting disciplines, train and mentor staff. 4 to 6 hours per week. **Under R25,000 per month.**
- 3. The monthender.** Without having to employ an additional CA, this successful R250 mil company hires an experienced hands on CA to assist with month end deadlines and reports. Final week of each month, 25 hours per month. **At R800 per hour, total cost R20,000 per month.**
- 4. The audit buster.** Established R500 mil company hires 2 experienced, ex Big 4 CAs from Acctus for 4 weeks to assist with legwork prior to end year audit. 2 x CAs x 30 hours per week at R825 per hour. **Approximately 240 billed hours at a significant discount to normal Big 4 rates, saving over R200,000.**
- 5. The consultant.** Used to paying between R2,500 and R3,500 per hour for a management consultant from a well-known large provider, this company secures a high calibre contractor with all the required skills from Acctus for R1,500 per hour. **Assuming 150 hours for the project, the total cost is R225,000 - more than halving the cost and saving in excess of R250,000 on a project which would have cost R500,000 otherwise.**

How does it work? The highly cost effective Acctus business model.

Quality. All of our high calibre contractors have been screened, vetted and interviewed, with reference checks undertaken before an assignment starts.

Flexibility. To give our clients maximum flexibility, the work is typically done on an hourly rate, with a weekly timesheet and billings cycle. Daily reporting on hours worked gives clients full control.

Transparency. We operate a fully transparent business model with the client and contractor rates disclosed to both parties to ensure buy in and fairness.

Cost effectiveness. In a sector where our competitors typically take up to 40% of the client rate to support a large infrastructure, advertising budget and staff, Acctus never takes more than 15%, with the contractor never getting less than 85%, of the client rate. As a result, Acctus charges significantly less than our larger competitors and our hourly rates for high calibre FDs and CAs start at R600 per hour. A typical rate for an excellent high calibre ex FD is R900 per hour, with R765 going to the contractor and R135 to Acctus.

No notice period. Clients are able to terminate without giving notice to ensure optimal satisfaction and value.



Vincent Baasch

Acctus, 18 Protea Street, Onrus 7201
E: vincent@acctus.co.za | C: 072 912 4662
<https://www.linkedin.com/in/vincentbaasch/>
www.acctus.co.za

